



Tips on How to Use eVA's Free Public Reports

Use the following reports to identify buyers who are purchasing what you sell, see how much is being spent on the goods/services you provide or even size up your competition:

I Want to Know...	Use this Report	Find out...
Who's Buying What I Sell	<p>eVA Spend for Vendors with Line Item Description Search (eVA_PRODP_160_v6)</p> <p>Let's you search by key word</p> <p>Order Summary with NIGP Commodity Code Search (eVA_PRODP_160_X01_v7)</p> <p>Let's you search by commodity code</p>	<ul style="list-style-type: none">• What buyers are buying• What prices are they paying• Who is doing the buying & from whom• New competitors• Specific order details
Who Sells What I Sell	<p>eVA Bidders List by SWAM Category (eVA_PROD_005_X01_v2)</p>	<ul style="list-style-type: none">• Your competition• Subcontracting partners• The service areas of your competitors• SWaM classification of your competitors
Who's Getting Orders in My Area	<p>Vendor Spend by Zip Code (eVA_PROD_262_v2)</p>	<ul style="list-style-type: none">• Which business are getting orders in your area• How much business are they getting

Remember, the shorter the date range, the faster your report will run! Recommended maximum date range should be 6 months or less.

See examples of these reports on the following pages...

Who's Buying What I Sell

eVA Spend for Vendors with Line Item Description Search



Search by keyword to find

Total amount being spent by commodity code (NIGP)

NIGP Code	NIGP Description	NIGP Line Count	NIGP Spend
01500	ADDRESSING, COPYING, MIMEOGRAPH, AND SPIRIT DUPLICATING MACHINE SUPPLIES: CHEMICALS, INKS, PAPER, ETC.	1	\$95.32
03156	Heat Pumps	1	\$0.00
05060	Picture Frames and Framing Supplies: Mat Cutters, Mats, Molding, Stretcher Strips, etc.	1	\$2.76
15091	Wall Panels, Modular, Insulated	1	\$2,400.75
20413	Cables: Printer, Disk, Network, etc.	1	\$285.75
20468	Peripherals, Miscellaneous: Joy Sticks, Graphic Digitizers, Light Pens, Mice, Pen Pads, Trackballs, etc.	1	\$200.64
20482	Printers, Microcomputer (Not Otherwise Classified)	2	\$1,199.79
20772	Printer Accessories and Supplies: Chemicals, Forms Tractors, Inks and Cartridges, Label Sheets, Sheet Feeders, Toner Cartridges, Wheels, etc.	3	\$77.66
20820	Business Software, Misc.: Agenda, Labels, Mail List, Planning, Scheduling, etc.	2	\$11,552.00
20827	Communications: Networking, Linking, etc.	2	\$11,510.73
28556	Lighting Fixtures, Outdoor: Floodlights, Spotlights, Yard Lights, and all other Weatherproof Fixtures (Except Streetlights) (Including Recycled Types)	1	\$3,267.00
36010	Carpets and Rugs: Cotton, Synthetic, Wool, etc.	1	\$1,529.00
39091	Water, Drinking (Including Distilled)	2	\$572.04
40503	Butane and Propane	1	\$483.53
42500	FURNITURE: OFFICE	1	\$861.00
42507	Chairs, Wood	2	\$10,116.00
42521	Desks and Tables, Wood	1	\$70,956.70
42594	Work Stations, Modular, Systems Furniture	1	\$150.00

Drill down and find...

- Selling Vendor
- Buyer name & contact information

NIGP Code: 42500										
PO Number	Vendor Name	SWAM	Receiving Entity	Purchasing Agency	Requester	Requester eMail / Phone	Order Date	PO Category	Count of PO Line Number	Sum of Extended Price
PCO775740	VIRGINIA CORRECTIONAL ENTERPRISES		275 - New River Community College	A275NRCC	Lynn Taylor	ltaylor@nr.edu / 540-674-3607	02-JUN-2010	R01	1	\$861.00
42500									1	\$861.00

Click on the PO Number to see

- Actual items bought
- Quantity
- Price paid

NIGP Code: 42500												
PO Number: PCO775740												
PO Line Number	Line Item Description	Vendor Part Number	Quantity Ordered	UOM	Unit Price	Extended Price	Ship To Address	Contract Number	Contract Type	Need By Date	HQ DUNS Numer	Location DUNS Number
1	Furniture for Carlotta Eaton's Office Please see attached quote from Emily Shelor		1.00	LO - lot	\$861.00	\$861.00	New River Community College, 5251 College Drive, Dublin, VA, US, 24084				195362033	195362033
Count	1											
Sum						\$861.00						

Who's Buying What I Sell

Order Summary with NIGP Commodity Code Search



Search by Commodity Code to find

Total amount being spent by commodity code (NIGP)

NIGP Code	NIGP Description	Count of PO Line Number	Sum of Extended Price
42500	FURNITURE: OFFICE	16	\$95,388.26
Report Sum			\$95,388.26
Report Count		16	

Drill down and find...

- Selling Vendor
- Buyer name & contact information

NIGP Code: 42500										
PO Number	VENDORNAME	SWAM	Receiving Entity	Purchasing Agency	Requester	Requester eMail/Phone	Order Date	PO Category	Count of PO Line Number	Sum of Extended Price
A207 996977-V2	JMJ CORPORATION	S	207 - University of Virginia	A207UVA	UVA Buyer	prs-eva@virginia.edu / 434-924-4212	02-JUN-2010	R01	2	\$6,675.00
DO1287836	VIRGINIA CORRECTIONAL ENTERPRISES		216 - James Madison University	A216JMU	Ronald Phillips	phil2rd@jmu.edu / 540-568-6480	02-JUN-2010	X02	1	\$11,760.00
EP567820	VISION BUSINESS PRODUCTS	S	280 - Northern VA Community College	A280NVCC	Mikyong Rodgers	mroddgers@nvcc.edu / 703-323-3370	01-JUN-2010	R01	1	\$6,200.00
EP568248	VIRGINIA CORRECTIONAL ENTERPRISES		247 - George Mason University	A247GMU	Shannon Finley	sfinley1@gmu.edu / 703-993-9665	01-JUN-2010	R01	1	\$2,505.00

Click on the PO Number to see

- Actual items bought
- Quantity
- Price paid

NIGP Code: 42500												
PO Number: A207 996977-V2												
PO Line Number	Order Commodity Description	Vendor Part Number	Quantity Ordered	UOM	Unit Price	Extended Price	Ship To Address	Contract Number	Contract Type	Need By Date	HQ DUNS Number	Location DUNS Number
1	FURNITURE MASTERS REPAIR - STRIP AND REFINISH 30"x60" FOLDING TABLES, WOOD EDGE TABLES WILL BE PICKED UP AND RETURNED. STAIN TO MATCH EXISTING COLOR. CONVERSION VARNISH TO BE USED. ROOMS WB121,127, AND 129 (9 IN EACH ROOM)	REPAIR	27.00	EA - each	\$225.00	\$6,075.00	University of Virginia (MMEVAWH), PROCUREMENT (EVA ADMINISTRATOR),CARRUTHER HALL 2ND FLR, 1001 EMMET ST, Charlottesville, VA, US, 22901			29-MAY-2010	046982302	C11949
2	JMJ PICKUP AND DELIVERY	CHARGE	1.00	EA - each	\$600.00	\$600.00	University of Virginia (MMEVAWH), PROCUREMENT (EVA ADMINISTRATOR),CARRUTHER HALL 2ND FLR, 1001 EMMET ST, Charlottesville, VA, US, 22901			29-MAY-2010	046982302	C11949
Count	2											
Sum						\$6,675.00						

Who Sells What I Sell

eVA Bidders List by SWAM Category

Search by commodity code & you'll discover...

- Vendor contact information
- Areas of Service (Zone)
- SWaM classification

HQ Name	Vendor Name/Mailing Address	Contact	SWAM	Zone	Vendor ID	Service Type	Vendor Category
1st Team Installations	1st Team Installations, 1019 WEST AVE , HAMPTON, VA, 23669	KEVIN PARKER, Phone: 757-692-3177, Ext. , Fax: 757-722-2063, Ext. , Email: FRSTEAM@AOL.COM		10,	VS0000046850	Send bid notices (Premium)	General Partnership
3nr Distribution Inc	3nr Distribution Inc, 665 Edwin Drive , Virginia Beach, VA, 23462	Nancy Whitman, Phone: 757-467-0064, Ext. , Fax: 757-467-0064, Ext. , Email: 3nrdistribution@cox.net	SW	10,	VS0000025408	Send bid notices (Premium)	Corporation (Incorporated)
A & P Business Interiors	A & P Business Interiors, P.O. BOX 4054 , Woodbridge, VA, 22194	Paula King, Phone: 703-670-4586, Ext. , Fax: 703-670-6956, Ext. , Email: apawking@msn.com	SM	10,	VS0000048016	Send bid notices (Premium)	Limited Liability Co
A And L Technology	A And L Technology, 6501 Broad Creek Overlook , Fredericksburg, VA, 22407	Lisa Summers, Phone: 540-226-7258, Ext. , Fax: 540-786-1171, Ext. , Email: anltechnology@verizon.net	SM	10,	VS0000026542	Send bid notices (Premium)	Limited Liability Co
A J Stationers	A J Stationers, 6675 Business Pkwy suite D 6675 Business Pkwy suite D, Elkridge, MD, 21075	Jackie Dickerson, Phone: 410-782-4138, Ext. , Fax: 410-379-5349, Ext. , Email: jdickerson@ajstationers.com		10,	E38040	Send bid notices (Premium)	Corporation (Incorporated)
A Plus Government Services Llc	A Plus Government Services Llc, 24 Export Drive , Sterling, VA, 20164	Douglas Mason, Phone: 703-433-9209, Ext. , Fax: 703-433-9261, Ext. , Email: drmason@aplusgsa.com	SM	10,	VS0000037444	Send bid notices (Premium)	Limited Liability Co

Who's Getting Orders in My Area

Vendor Spend by Zip Code

Search by zip code to locate...

Vendor Legal Name	SWAM	Solicitation Contact	Voice	Email	Fax	Address	Zone	# of Transactions	Total Spend	Date of Last Sale
1548 Partners LLC	S	David Napier	804-644-4411	thecitybar@yahoo.com	804-644-1703	1548 East Main Street, , Richmond, VA, 23219	10,	3	5,377.05	06/09/2010
A Movable Feast		Linda Marcuse	804-644-3663	amovablefeast@gmail.com	804-644-3664	1318 East Cary Street, , Richmond, VA, 23219	98,101,	3	244.36	06/08/2010
ALL AMERICAN PAINTING & CONSTRUCTION	S	* All American Painting, Inc.	804-644-0777	ALLAMERPAINING@AOL.COM	804-644-0844	11 EAST BROAD STREET, , RICHMOND, VA, 23219	10,	1	5,900.00	06/08/2010
All American Contracting Enterprises, In		Annette Henderson	804-644-0777	AAmerContEntInc@aol.com	804-644-0844	11 E. Broad Street, , Richmond, VA, 23219	10,	3	1,140.24	06/10/2010
AlphaGraphics Downtown Richmond	S	Craig Campbell Jr.	804-643-7760	richmond521@alphagraphics.com	804-643-0941	700 E FRANKLIN ST., SUITE 1T2, , RICHMOND, VA, 23219	98,	3	1,121.58	06/10/2010